Preparing your Property for Sale

First Impressions Are Lasting

Make good first impressions. If you live in a single family home, evaluate the exterior. Does your home have a good "curb appeal" to a buyer driving the area? Do you need some colourful plants, or some landscaping fill-ins? Keep lawn trimmed and edged and the yard free of refuse. Make sure front walkway is swept. The front door greets the prospective buyer. Make sure it's fresh, cleaned and scrubbed looking. Bulbs and lamp fixtures should look clean and in working order.

Let the Sun Shine In

Arrange shades of drapes to give maximum light. Turn every light on, even during the day. Replace all burned out bulbs. Show your home in the most cheerful manner.

Small Repairs Make a Big Difference

Loose knobs, sticking and squeaking doors and windows, warped cabinet drawers, badly cracked plaster and other minor flaws detract from home value. Have them fixed. Many buyers believe there will be ten problems they haven't noticed for every one they do see.

Paint For A Quick Sale

Faded walls and worn woodwork reduce appeal. You cannot find a better investment when you are selling a house than a few cans of paint.

Make Closets Look Bigger

Neat, well ordered closets show space is ample. Remove all unnecessary accumulations from closets, garage and all rooms. Remove excess furniture. Your home will appear much larger than it actually is.

Is your Age Showing?

Sometimes minor redecorating is recommended if certain elements of your home are dated and tired looking. Dark wood, shag carpet, foil and flock wallpaper, etc. can be turn-offs even when the rest of your house is terrific. I can suggest inexpensive and effective ideas to bring you a better sales price.

Pride Of Ownership Sells

Cleanliness attracts buyers. Put sparkle in your home and it will pay off. For special showings and open houses, colourful fresh flowers give a special touch and show the pride you have in your home.